

INCOTERMS and Harmonized Tariff Classification Training

Tuesday, September 21, 2010
8:30 am—4:30 pm



Where:

Greenebaum Doll & McDonald, PLLC

National City Tower, 35th Fl.
Louisville Room
101 South Fifth Street
Louisville, KY 40202

Cost:

\$150 KWTC Members
\$200 Non-Members

Lunch and refreshments
will be provided

Sponsored by:



Register: 859-258-3139 or
sarah.darnall@kwtc.org

Promotional Partners:



INCOTERMS (International Commercial Terms) are a universally recognized set of definitions of international trade terms, such as FOB, CFR and CIF, developed by the International Chamber of Commerce (ICC) in Paris, France. They define the trade contract responsibilities and liabilities between buyer and seller, and are an invaluable and a cost-saving tool. Once the exporter and importer have agreed on a commercial term like FOB, they can sell and buy at FOB without discussing who will be responsible for the freight, cargo insurance, and other costs and risks; and forego a lengthy conversation about the conditions of each individual transaction.

A thorough knowledge of the Harmonized System is essential for anyone involved in global trade. Proper classification is absolutely critical to establishing the correct duty and the eligibility of goods for a Free Trade Agreement. Proper classification shows evidence of informed compliance and the exercise of reasonable care which is mandatory under the Customs Modernization Act. In this training you will receive an understanding of how to properly select the most advantageous INCOTERMS for your transactions and gain knowledge on how to properly classify your products.



Speaker: Sarah Reynolds-Senior Consultant and Trainer American River International/ World Academy

Sarah has more than 20 years experience in the international logistics industry specializing in supply chain management to difficult and problematic countries worldwide. Sarah has developed an expertise in assisting companies engaged in global trade in bettering their supply chain practices and business processes, in freight negotiation, best practices in supply chain options, trade compliance, documentation, import and export regulations and other related concerns. Click [here](#) for a complete biography.